Stopping As Success: Transitioning to Locally Led Development
What is “Stopping As Success”?  

Goal: Promote locally led development by bringing greater awareness of the multiple dynamics at play when transitioning an organization or a development program and to provide practical guidance and resources.

- **Grant**: 3-year research initiative funded by USAID Local Works.
- **Evidence base**: 20 case studies of responsible transitions in 13 countries.
- **Outputs**: 20+ resources for INGOs, NGOs/CSOs, and donors.
Theme #1: Transformational partnership

- Power imbalances
- Transparent relationship building from the start
- Continued partnerships beyond ‘exit’
- Joint learning and mutual capacity strengthening
Partnership Tools & Resources

● Dedicated Tools
  ○ Partnerships Thought Piece
  ○ Partnership Practical Guidelines

● Related Tools
  ○ Legitimacy and Power Thought Piece
  ○ Joint Learning and Mutual Capacity Strengthening Guidelines
  ○ Communicating Transitions Issue Paper and Practical Guidelines
  ○ Talking Points for Internal Champions of Responsible Transitions
Theme #2: Financial sustainability

**INGOs**
- Intentional, pro-active, and collaborative – plan from the beginning
- Asset transfer: transition funding, fixed assets, knowledge assets

**NGOs/CSOs**
- Transformation, not transition
- Diversification of funding (inc. government)

**Donors**
- Minimize burden of compliance requirements
- Advocacy on regulatory issues
Financial Sustainability Tools & Resources

● Dedicated Tools
  ○ Financial Sustainability Issue Paper
  ○ Practical Guidelines for Financial Sustainability
  ○ How To: Access Unrestricted Funding

● Related Tools
  ○ Illustrative Procurement Language for USAID Missions
  ○ Program Cycle One-Pagers (INGO, Donor, local NGO)
  ○ USAID Mission Checklist
  ○ NPI One-Pager
Stay in touch!

#StoppingAsSuccess
#ResponsibleTransitions

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