

Stopping As Success: Transitioning to Locally Led Development



What is “Stopping As Success”?



Goal: Promote locally led development by bringing greater awareness of the multiple dynamics at play when transitioning an organization or a development program and to provide practical guidance and resources.

- **Grant:** 3-year research initiative funded by USAID Local Works.
- **Evidence base:** 20 case studies of responsible transitions in 13 countries.
- **Outputs:** 20+ resources for INGOs, NGOs/CSOs, and donors.



Theme #1: Transformational partnership

- Power imbalances
- Transparent relationship building from the start
- Continued partnerships beyond 'exit'
- Joint learning and mutual capacity strengthening



Partnership Tools & Resources



- Dedicated Tools
 - Partnerships Thought Piece
 - Partnership Practical Guidelines
- Related Tools
 - Legitimacy and Power Thought Piece
 - Joint Learning and Mutual Capacity Strengthening Guidelines
 - Communicating Transitions Issue Paper and Practical Guidelines
 - Talking Points for Internal Champions of Responsible Transitions



Theme #2: Financial sustainability

INGOs

Intentional, proactive, and collaborative – plan from the beginning

Asset transfer: transition funding, fixed assets, knowledge assets



NGOs/CSOs

Transformation, not transition

Diversification of funding (inc. government)



Donors

Minimize burden of compliance requirements

Advocacy on regulatory issues



Financial Sustainability Tools & Resources



- Dedicated Tools
 - Financial Sustainability Issue Paper
 - Practical Guidelines for Financial Sustainability
 - How To: Access Unrestricted Funding
- Related Tools
 - Illustrative Procurement Language for USAID Missions
 - Program Cycle One-Pagers (INGO, Donor, local NGO)
 - USAID Mission Checklist
 - NPI One-Pager



Q&A



Stay in touch!



#StoppingAsSuccess
#ResponsibleTransitions

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